

CLAIMS

What is claimed is:

- 1 1. A method for selecting suppliers in a supply chain management framework,
2 comprising:
3 a) receiving data from at least one store of a supply chain utilizing a network, the
4 ? data relating to the sale of goods by the at least one store;
5 b) generating an electronic order form based on the data for ordering goods from a
6 ? distributor of the supply chain;
7 c) receiving supplier information from a management headquarters utilizing the
8 network, wherein the supplier information includes a plurality of suppliers
9 selected to supply the store with the goods;
10 d) using the supplier information to transmit the electronic order form to the selected
11 suppliers of the supply chain utilizing the network.

1 2. The method of claim 1, wherein the network includes the Internet. ✓

1 3. The method of claim 1, wherein the electronic order form is generated by the at ✓
2 least one store.

1 4. The method of claim 1, wherein the electronic order form is generated by the ?
2 distributor. maybe Salvo Col. 9

1 5. The method of claim 1, wherein the suppliers are selected using the data. ✓

1 6. The method of claim 1, wherein the suppliers are selected using performance ^{exl price in}
2 information collected regarding the suppliers. e-bay has this Salvo ✓

1 7. A system for selecting suppliers in a supply chain management framework,
 2 comprising:
 3 a) logic for receiving data from at least one store of a supply chain utilizing a
 4 network, the data relating to the sale of goods by the at least one store;
 5 b) logic for generating an electronic order form based on the data for ordering goods
 6 from a distributor of the supply chain;
 7 c) logic for receiving supplier information from a management headquarters
 8 utilizing the network, wherein the supplier information includes a plurality of
 9 suppliers selected to supply the store with the goods;
 10 d) logic for using the supplier information to transmit the electronic order form to
 11 the selected suppliers of the supply chain utilizing the network.

1 8. The system of claim 7, wherein the network includes the Internet.

1 9. The system of claim 7, wherein the electronic order form is generated by the at
 2 least one store.

1 10. The system of claim 7, wherein the electronic order form is generated by the
 2 distributor.

1 11. The system of claim 7, wherein the suppliers are selected using the data.

1 12. The system of claim 7, wherein the suppliers are selected using performance
 2 information collected regarding the suppliers.

1 13. A computer program product for selecting suppliers in a supply chain
 2 management framework, comprising:
 3 a) computer code for receiving data from at least one store of a supply chain
 4 utilizing a network, the data relating to the sale of goods by the at least one store;
 5 b) computer code for generating an electronic order form based on the data for
 6 ordering goods from a distributor of the supply chain;

- 7 c) computer code for receiving supplier information from a management
 8 headquarters utilizing the network, wherein the supplier information includes a
 9 plurality of suppliers selected to supply the store with the goods;
 10 d) computer code for using the supplier information to transmit the electronic order
 11 form to the selected suppliers of the supply chain utilizing the network.

1 14. The computer program product of claim 13, wherein the network includes the
 2 Internet.

1 15. The computer program product of claim 13, wherein the electronic order form is
 2 generated by the at least one store.

1 16. The computer program product of claim 13, wherein the electronic order form is
 2 generated by the distributor.

1 17. The computer program product of claim 13, wherein the suppliers are selected
 2 using the data.

1 18. The computer program product of claim 13, wherein the suppliers are selected
 2 using performance information collected regarding the suppliers.